

The BDO logo is positioned in the top left corner, featuring the letters 'BDO' in a bold, white, sans-serif font. The letters are contained within a red rectangular box that has a thin white border on its top and left sides. The background of the entire slide is a composite image showing a Swiss flag waving in the upper left, a snow-capped mountain peak in the lower center, and a blue and gold domed structure in the lower right.

**BDO**

# Swiss - Eastern Europe Desk

**For Eastern European companies  
and private persons:**

«Your trustful partner for private relocation  
and business investments in Switzerland»

**For Swiss companies:**

«Your experienced partner for business establishment  
and development in Eastern Europe»

# Our playing field starts at the border of your capabilities!

Commercial and private activities abroad are always connected with specific challenges. These challenges are part of today's everyday business in global markets. Extensive knowledge, practical experience and trustful partnerships are essential. They form the basis of solid and sustainable commercial undertakings or private relocation.

BDO in Switzerland, founded in 1932, has concentrated its wide-ranging experience of advisory services on Eastern European parties willing to relocate to Switzerland or to do business in Switzerland and on Swiss parties willing to do business in Eastern Europe. BDO in Switzerland established for these purposes its single centre of excellence - the Swiss - Eastern Europe Desk.

### **We are the partner for Eastern European companies and private persons which are**

- interested in relocating to Switzerland
- interested in business investment, establishment, development in Switzerland or Western Europe
- looking for potential partnership with Western European companies
- interested in transferring technology to Eastern Europe
- looking for Western European investors interested in bringing financial and/or management capacity to an Eastern European company
- well established in specific Eastern European markets and are looking for additional possibilities/products/ideas from Western Europe to penetrate into the local market
- looking for a professional services provider supporting them making their business plan an action plan in the Western European environment
- ...

### **We are the partner for Swiss companies which are**

- interested in financial investments in Eastern Europe
- interested in business investment, establishment, development in Eastern Europe
- looking for potential partnership with Eastern European companies
- looking for Eastern European investors interested in bringing financial and/or management capacity to a Swiss company
- with well established products or innovative technology in certain markets and are looking for market opportunities in Eastern Europe.
- ...

Those, who want to operate successfully in Switzerland or Eastern Europe, need to take into account specific conditions and practices (cultural, business, legal and tax). Choosing the correct approach on one hand, and knowing the right people on the other hand, are essential and these are BDO's strengths. Our advice is based on our comprehensive experience and local expertise and is tailored to the requirements of each client.

### **We offer to you:**

- General advice about relocation of your business or domicile into Switzerland
- Assistance in obtaining a residence and working permit in Switzerland
- Incorporation of companies in Switzerland and abroad
- Accounting and secretarial services
- Tax advice and tax compliance
- Finding business opportunities (investment, establishment or development) in Switzerland / Western Europe or Eastern Europe
- Finding potential partners in Western Europe or Eastern Europe
- Finding investors interested in bringing financial and/or management capacity to a Western or Eastern European company
- All services linked to Corporate Finance / Mergers & Acquisitions in Switzerland or Eastern Europe
- Audit and accounting services for local statutory financial statements or International Group reports (e.g. IFRS, USGAAP)



## Our profile

**BDO International** is the world's fifth largest auditing and consulting firm and has an extensive network with global presence. The respective national entities are legally independent, cooperate closely at international level and have been contracted on a set of uniform standards of quality. As a member of BDO International, BDO in Switzerland delivers all the flexibility, specialist expertise, proximity and personal service of a local firm, together with the capabilities, network and strength of the large scale global players.

**BDO Switzerland** is in its domestic market the first address for auditing and consulting services to small and medium sized entities, banks, public institutions, not-for-profit-organisations and individuals. BDO in Switzerland was founded in 1932 and is one of the leading audit firms. It also offers tailored solutions in the fields of national and international tax advice, fiduciary and nominee transactions and consulting in finance, information technology and law. The International estate planning is another area where BDO also operates in close cooperation with the worldwide BDO network.

BDO is the fifth largest auditing, fiduciary and consulting firm in Switzerland with a turnover of EUR 107 Mio. (2008). Our Swiss presence consists of 32 branches with over 900 qualified professionals. We are always in the neighbourhood of our clients. BDO maintains very good relationships with local partners, lawyers, banks and authorities for the benefit of its clients.

### Living and working in Switzerland

Switzerland is a perfect place to live and work. It is well recognised for traditional social peace, the political stability and its very low crime rate. The extensive and efficient network of public transportation and the world-class healthcare system are additional advantages of Switzerland.

## Our Team - Your experienced and trusted partner

The Eastern European Desk is headed by Marek Franke and Thomas Huber and consists of a handful of experts. Each of them with access to the required network making the best of your plans.

Our experts in the Eastern Europe Desk have acquired vast experience over many years of working in the relevant markets. Advice can be given in all major Eastern Europe countries thanks to our international network.

Each member of the Eastern Europe Desk offers wide experiences and business contacts in Switzerland and Eastern Europe.

Our employees work in the following languages: English, German, French, Italian and Spanish - but also in Russian, Ukrainian, Polish, Czech, Slovak, Hungarian, Serbo-Croatian and Albanian. In our daily communication and teamwork with our clients we can ensure a smooth and transparent communication.



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